

WHY CAN'T WE GET ANYTHING DONE AROUND HERE?

Delegate tasks with practical and powerful tools that make everyone you work with more productive.



Poor delegation skills lead to outcomes that are inefficient and expensive.

Effective managers avoid delays, stalled projects, deadline extensions, and other barriers to productivity through skillful and judicious delegation.

The one-day seminar, WHY CAN'T WE GET ANYTHING DONE AROUND HERE? shows managers how to get better results by providing them with a practical, systematic method of delegation that enhances the skills and commitment of the people who work for them.

FIVE COMMON ERRORS MANAGERS MAKE

In close collaboration with a *Fortune* 100 company, Psyc. Ass. have researched and identified the more common errors managers make when delegating work assignments:

1. Wasting time on unimportant tasks
2. Assigning important tasks to the wrong people
3. Missing opportunities to promote employee learning and development
4. Providing insufficient support or discipline to carry out tough assignments
5. Hoarding the plum assignments for themselves.

PERFORMANCE ADVANTAGES

WHY CAN'T WE GET ANYTHING DONE AROUND HERE? helps participants identify these errors in their own work situations, and, then, take the steps to eliminate them. This is accomplished by applying the Task Management Model. This practical tool provides managers with new insights into task delegation and enables them to accomplish more with existing resources. Specifically, the seminar:

- Teaches a simple system for managers to quickly evaluate every work assignment they make
- Helps identify the right people for the right tasks
- Provides strategies to achieve performance levels that are often attainable only in emergency situations — but without needing a crisis to get there
- Shows managers how they themselves can accomplish more
- Sends participants back to their jobs with a personalised plan to raise productivity that can be implemented the very next day.

AN INTERACTIVE SEMINAR

Based upon the book *Why Can't We Get Anything Done Around Here?* by Jerome Loeb, retired Chairman of The May Department Stores Company, and Dr. Robert Lefton,

President of Psychological Associates, this dynamic seminar was created in consultation with Thiagi, an innovator and leading authority on the design of engaging, interactive learning. It was developed to generate optimum involvement by drawing on the managers' own experiences. Instead of using hypothetical examples, participants apply the seminar concepts to activities they actually perform at work.

BETTER BUSINESS RESULTS

The system of task management presented in this seminar has evolved and been tested by the demands of the real business world. It is a proven way to enhance productivity.

FLEXIBLE DELIVERY

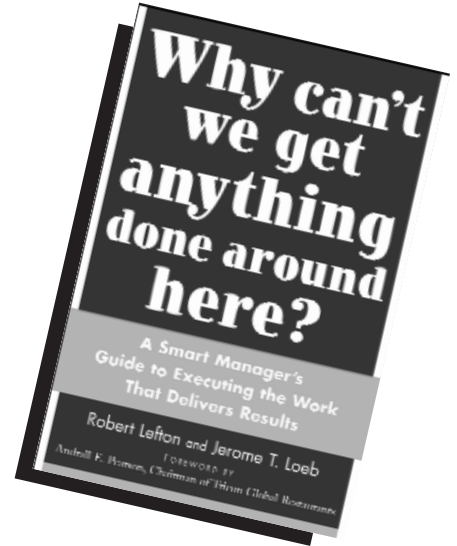
This seminar may be conducted on or off site, in full-day or half-day sessions. It can even be spread out over multiple days, if desired.

FIND OUT MORE

To discuss the WHY CAN'T WE GET ANYTHING DONE AROUND HERE? seminar with one of our performance consultants, contact Gerry or Ray at Polaris HR Ltd.



Want to Learn More About the Seminar?



Order the seminar's companion book, *Why Can't We Get Anything Done Around Here?* by Jerome Loeb, retired Chairman of The May Department Stores Company, and Dr. Robert Lefton, President of Psychological Associates.

Published by McGraw Hill, it contains full descriptions and details about every concept featured in the seminar. Learn how these delegating skills and tools can benefit the people in your organisation. Order your copy by calling:

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